



Chief Executive Officer, Ontario Real Estate Association (OREA)

North York, ON, on-site

The Ontario Real Estate Association (OREA) is one of Canada's largest professional associations, representing nearly 100,000 REALTORS® across the province and playing a central role in shaping the future of real estate in Ontario. With a proud history dating back to 1922, OREA is a trusted advocate for home ownership, property rights, and strong, vibrant communities. Today, the organization is focused on delivering meaningful value to its members through advocacy, education, and services, while championing the dream of home ownership for all Ontarians. Guided by a clear strategic plan and a committed Board, OREA is entering a pivotal chapter, one defined by the opportunity to strengthen its impact, deepen stakeholder alignment, and position itself for long-term sustainability in a rapidly evolving sector.

Against this backdrop, OREA is seeking a Chief Executive Officer (CEO) to lead the organization through its next phase of evolution. Reporting to the Board of Directors and leading a team of over 50 staff, the CEO will be responsible for translating strategy into action, strengthening operational effectiveness, and reinforcing OREA's value proposition to members and partners. This is a highly visible leadership role requiring a balance of strategic foresight and operational discipline. The CEO will act as a key spokesperson and relationship builder, engaging government, media, and a diverse network of stakeholders, while navigating complex and sometimes competing priorities across the real estate ecosystem. Success in the role will be defined not only by advancing strategic priorities and financial sustainability, but also by building trust and fostering a high-performing, collaborative organizational culture.

The ideal candidate is an experienced, credible, and pragmatic leader who brings a track record of success in complex, multi-stakeholder environments such as associations, non-profits, or similarly governed organizations. They are an exceptional communicator and relationship builder, adept at aligning diverse perspectives and influencing across political and organizational boundaries. With strong business and financial acumen, they can drive performance while ensuring disciplined stewardship of resources. Equally important, they bring a leadership style grounded in humility, transparency, and service - someone who can inspire teams, support an engaged Board, and cultivate trust with members and partners. Experience in advocacy, government relations, or regulated sectors will be highly valuable, as will a demonstrated ability to lead through change and position an organization for long-term relevance and success.

To fill this position, OREA has partnered with leadership advisory firm Odgers. Applications are encouraged immediately and should be submitted online ideally by July 24, 2026, at <https://careers.odgers.com/en-ca/31213>.

We would like to thank all applicants but regret that we are only able to personally contact those individuals whose backgrounds best match the requirements for the role. This is a publicly advertised job posting for an



existing role. Odgers does not use artificial intelligence (AI) to screen, assess, or select applicants for a position.

OREA is an equal opportunity employer. In accordance with the Accessible Canada Act, 2019 and all applicable provincial accessibility standards, upon request, accommodation will be provided by both Odgers and OREA throughout the recruitment, selection and/or assessment process to applicants with disabilities.

Odgers is deeply committed to diversity, equity, and inclusion in all the work that we do. As part of our efforts to better understand our ability to reach as broad a pool of candidates as possible for our searches, our DEI team would like to encourage you to take a moment and access our [Self-Declaration Form](#).